



Say hello to HotShot

The new, easy way to
manage your finances



H **W** **I**





**We're more than bean counters.
We're a vibrant bunch of people
committed to helping you grow
your business.**

**Our new HotShot packages give
you a world-renowned online
accounting package and a live
HotShot accountant who's
focused on you and your business.**

**With a choice of four packages to
suit your needs and your budget,
HotShot gives you the tools to
ignite your business.**

HOTSHOT GIVES YOU MORE

More support: Your own real-life HotShot accountant

- Your **HotShot** is your sounding board; bounce ideas and you'll receive honest, practical advice
- You'll be listened to – your **HotShot** will get to know you and your business goals
- Over the phone or face-to-face, you can discuss progress, issues or ask questions at the drop of a hat
- By collaborating online you and your **HotShot** will always be on the same page (no more sending backups!)
- Say hello to ongoing support to help guide your business in the right direction
- If you need personalised Xero training to get up to speed, **HotShot** has your back.

More knowledge: Real time account information at the click of a button

- Get the information you need from work, home or on the go
- You'll be more informed to make decisions with up to date billings, profit and cashflow
- Keeping accounts up to date is child's play – as long as you have the internet, you can make changes and track progress
- Stay on the ball by setting goals, managing them and tracking progress
- Get a handle on what the numbers mean and make the most of them
- Any questions? Just get in touch with your **HotShot** (you're not alone!)

More time: Go have some fun and let us crunch the numbers

- Get up to date information on billings, profit and cashflow as easily as checking your email
- Access in-depth monthly reports on profit and loss, cashflow, debtors and creditors
- Automated monthly reconciliation and all GST and annual returns are sorted for you
- You'll be able to identify issues quickly and make the most of opportunities
- Manage and send invoices at the blink of an eye with an easy, effective system
- Go and relax – your **HotShot** will email you regular updates on any business or tax issues.



More cash: To spend how YOU like

- Say goodbye to expensive software and upgrades
- Discover where you're making money and make the most of it throughout the year rather than just at tax time
- Identify issues early and tackle them head on (with your **HotShot** at your side)
- No more trawling through mountains of paperwork; everything's online (safe and sound!)
- Your **HotShot** is here to make life easier, make the most of their knowledge and watch your business grow.

Whether you're sole charge, a close-knit unit or managing multiple entities, HotShot can help.

When it comes to tax time you'll be breathing a sigh of relief (not pulling your hair out). It's just a matter of choosing the right HotShot package for you and your business.



WHICH HOTSHOT PACKAGE IS FOR YOU?



HOTSHOT BULLET

from \$165+GST per month

Work for yourself or have a residential rental property and not GST registered? Keep it simple. Have all your financial information in one secure place and update and manage it as you go. No more collecting receipts in a shoe box or scrambling to do your returns at the last minute – keep on top of your accounts throughout the year, from anywhere.

- Subscription to Xero - leading edge accounting software
- Annual financial statements, returns and minutes
- Tax management and projections
- Regular updates on business and tax issues by email



HOTSHOT ROCKET

from \$295+GST per month

Own a small business? Confidently manage your finances with a system that's easy to use, accessible and secure. Set targets, get performance snapshots and collaborate online with your staff and your **HotShot** accountant. Understand where you're making money, and losing money – and take action in a flash.

- Subscription to Xero - leading edge accounting software
- Annual financial statements, returns and minutes
- Tax management and projections
- KPI Dashboard – a snapshot of your performance
- Six monthly management financial statements
- Review or preparation of GST returns – you choose!
- Regular updates on business and tax issues by email
- Phone support and advice for day-to-day business issues



HOTSHOT MISSILE

from \$425+GST per month

Need more firepower for your medium-sized business? Bullseye! You'll get everything you need - from financial statements to KPIs.




Engage your **HotShot** accountant for proactive advice and day to day support. We're your sounding board whenever you need us.

- Subscription to Xero - leading edge accounting software
- Annual financial statements and tax returns
- Tax management and projections
- Two monthly management financial statements
- Two monthly management KPI reports
- Review or preparation of GST returns – you choose!
- Meetings with your **HotShot** accountant every six months
- Phone support and advice for day-to-day business issues



HOTSHOT HEAT SEEKER

Price determined by your needs

This is where you call the shots. Choose one of the **HotShot** packages -  Bullet,  Rocket or  Missile, plus any extra services you need to help run your business better.





You can manage all aspects of your business by integrating applications with Xero, such as:

- Invoicing
- Payroll
- Setting and monitoring of KPIs
- Budgets and cash flows
- Cash book management

It's a sure-fire way to streamline your accounting processes and keep you and everyone you work with happy.

Think of us as your virtual CFO!

HOTSHOTS COMPARED

	 BULLET	 ROCKET	 MISSILE	 HEAT SEEKER
Subscription to Xero - leading edge accounting software	●	●	●	
Annual financial statements and tax returns	●	●	●	
Tax management and projections	●	●	●	
Regular updates on business and tax issues by email	●	●	●	
KPI Dashboard – a snapshot of your performance		●	●	
Six monthly management financial statements		●	●	
Review or preparation of GST returns – you choose!		●	●	
Phone support and advice for day-to-day business issues		●	●	
Two monthly management financial statements			●	
Two monthly management KPI reports			●	
Meetings with your HotShot accountant every six months			●	
Your choice of the Bullet , Rocket or Missile , plus any add ons: e.g. Cashbook Management, Invoicing, Payroll, Setting and monitoring of KPIs, Budgets and cashflows				●

HOTSHOT CLOUD SERVICES

We're Xero Gold Partners, which means we believe it really is the world's easiest cloud computing accounting software.

It's as secure as internet banking, only accessible with your password and all files are automatically backed up.

Having all your information in the cloud can make a huge difference to how you work, communicate, sell and buy.

It's common to have multiple, clunky systems that are disconnected - Xero makes life easier by integrating all of your internal systems. Talk to us about the add-ons that will connect everything and help run your business more smoothly.

HotShot EXTRAS from \$150+GST

- Xero migration / conversion
- Xero training and support
- Xero consultancy
- Assistance with partner add-on software including inventory, invoicing and job systems, POS, payroll and time tracking, and CRM.



GETTING FIRED UP

Ready, Aim, Fire!
With HotShot, you'll be working alongside an open, honest, team of business advisors with more than 100 years experience.

Now's the time to make the change.

For more info about **HotShot**, visit www.hwi.co.nz

Call now to organise
a free one-hour
consultation to work
out which HotShot
plan will help you
hit your target.
09 307 8500





HWI Limited Chartered Accountants

Level 3, 139 Carlton Gore Road,
Newmarket, Auckland 1023, New Zealand
PO Box 99858, Auckland 1149, New Zealand
Telephone: +64 9 307 8500
Fax: +64 9 307 8505
Email: hotshot@hwi.co.nz
Web: www.hwi.co.nz

